



Jim Bass Real Estate Group
Your Real Estate Consultants For Life!
301-644-2600



Your Real Estate Consultants For Life!

Dedicated To Providing 1st Class Service 'Personal Satisfaction Guaranteed'

Our consultants are in the profession of providing services to customers and clients to facilitate their home purchases and home sales. We are successful because we prospect continually on our agents' behalf, and because we are constantly striving to improve ourselves, what we do, and how we do it. We concentrate on quality service to our customers and clients. We treat our client's interest as if they were our own and we provide service to our customers as we would wish to receive for ourselves. We will always be the best we can be.

Our highly trained team is the key to our continued success



From left to right:

Row 1: Jim Bass, Cheryl Bass, Tracy Franck

Row 2: Kim Lund, Brenda Porter

Your Real Estate Consultants For Life!

What Do You Look For In Your Realtor? - Experience, Integrity

What Do You Look For In Your **R**ealtor?

REALTOR

Experience . . .

*"We're #1 in resale volume **

"We have 50+ years of experience

Integrity . . .

*"When you treat people right,
word gets around*



Our Clients Speak For Themselves

"This is the second time the Jim Bass Team has sold my house in record time & got me a great price. I love the fact that I can depend on them to look out for my best interest . . ." - Ginger Nance

"Working with the Jim Bass Team is like working with sincere family members. They not only worked FOR US but WITH US, always in a warm, yet professional manner." - Ed & Ina Fratanuono

"The Jim Bass Real Estate Group made buying our home the wonderful, positive experience I always hoped and dreamed it would be. Words cannot adequately express how thrilled we are with our new home and the entire experience, from search to close." - Kathleen Ford

We operate as consultants, helping you meet your needs each step of the way.

Service . . . Nearly 90% of our customers each year are either returning for the 2nd or 3rd time or have been referred to us by our satisfied customers.

Our unique team system provides interlocking support services through every stage of the transaction.

** Not representing builders.*

Our goal is satisfied customers like you.

Our Clients Speak For Themselves

"Being a licensed Real Estate Broker for over twenty-five years, I understand the time and effort required to complete a successful real estate transaction. Over the years I have seen real estate agents come and go. Some good, some bad, and many just plain clueless. Although real property is involved, it is now, always has been, and will continue to be a person to person business. The Jim Bass Real Estate Group understands this concept, being just one of the many reasons for their continued success. Jim has sold my personal residence, as well as that of my daughter, my father, and my grandmother. My family does consider Jim Bass to be our "Real Estate Consultant For Life". - F Allen Young



Results . . .

*30+ Million in Real Estate Sold Yearly.
Nearly 200 Transactions A Year!*

Our Clients Speak For Themselves

"Selling our property on Ijamsville Road was our 10th real estate transaction so we feel qualified to give our opinion of the Jim Bass Real Estate Team. It was however, the first time we hired a "team" to list and sell our home. If I had to comment on only one area of our experience with the Jim Bass Team it would be the excellent communication with us and within the team. More importantly, we always had their undivided attention when we spoke to them. There was always an agent available to show our property or answer any concerns or questions we had. All this was backed up by an incredibly capable and professional office staff." - Pati & Bob Freeman



Our Clients Speak For Themselves

"I listed an expensive, out of state home with a realtor who made my wife and I feel as if we were a bother for wanting a weekly update. Our agent helped us look for a home costing half of our listed home and gave us ten times the services, he was patient, responsive and knowledgeable as is the Jim Bass Team." - Randy & Gloria Friedland

"The Jim Bass team was fantastic. They expertly assessed the market and positioned our home for maximum return on sale. By going with Jim's team, we made thousands more than had we signed with another realtor. Job well done!" - Michael & Lori Blake



By Referral Only - Your Real Estate Consultants For Life!

Jim Bass Real Estate Group

Your Real Estate Consultants For Life



Real Estate Teams, LLC

"Your Real Estate Consultants For Life" means . . .

That while most agents are spending the vast majority of their time, energy and money seeking new clients and promoting themselves to the general public, we approach our business differently. What we do is spend our time focusing on your goals, explaining your options, and providing the excellent service you expect . . . and deserve!

As a result, our clients gladly refer their family members, co-workers, friends and neighbors to us for advice and consulting services. Our clients know that the people they refer will receive the same world class service that they have received. Our business depends on your referrals!

Our goal is to build strong, lifelong relationships, one person at a time!

Seller Benefits

Detailed color property brochure

Internet exposure with personal web site

Wood post sign w/fliers in brochure box

Target marketing

Feedback reports from showings

Frederick Magazine

MRS entry w/additional photos

Realtor.com

30 day marketing report

Homes Database.com

Frederick News Post

By Referral Only network

Real Estate Guide

Real Estate Teams network

County Gazette Website

Monthly mailers

Home Buyers Journal

Internet home tours

Just listed and just sold cards

Whatever You Decide Is Fine With Us!

We Know You Have Four Options . . .

- 1.) Do nothing.*
- 2.) Do it yourself.*
- 3.) Hire a traditional salesperson.*
- 4.) Hire a By Referral Only consultant.*

Whatever you decide is fine with us!

You'll find it at the Ritz Carlton.

Service from the heart.

You'll find it at Disney World.

So simple . . . so obvious . . . so rare.

You'll also find it when you buy a Lexus or Saturn automobile.

This is particularly true in the Real Estate industry - which is all too often filled with sales people who are selfishly focused on making a quick sale and getting on to the next one - rather than providing attentive and caring service that consciously seeks to build a lifetime client relationship.

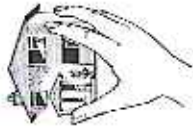
Each one of these companies has made a conscious decision to not only provide superior products - but to surprise and delight their customers by providing superior service as well!

Walt Disney, The Ritz, Nordstrom department store and your favorite restaurant, share one marvelous secret in common. If you provide superior products and service that come "straight from the heart" customers will happily keep coming back again and again. And refer family and friends!

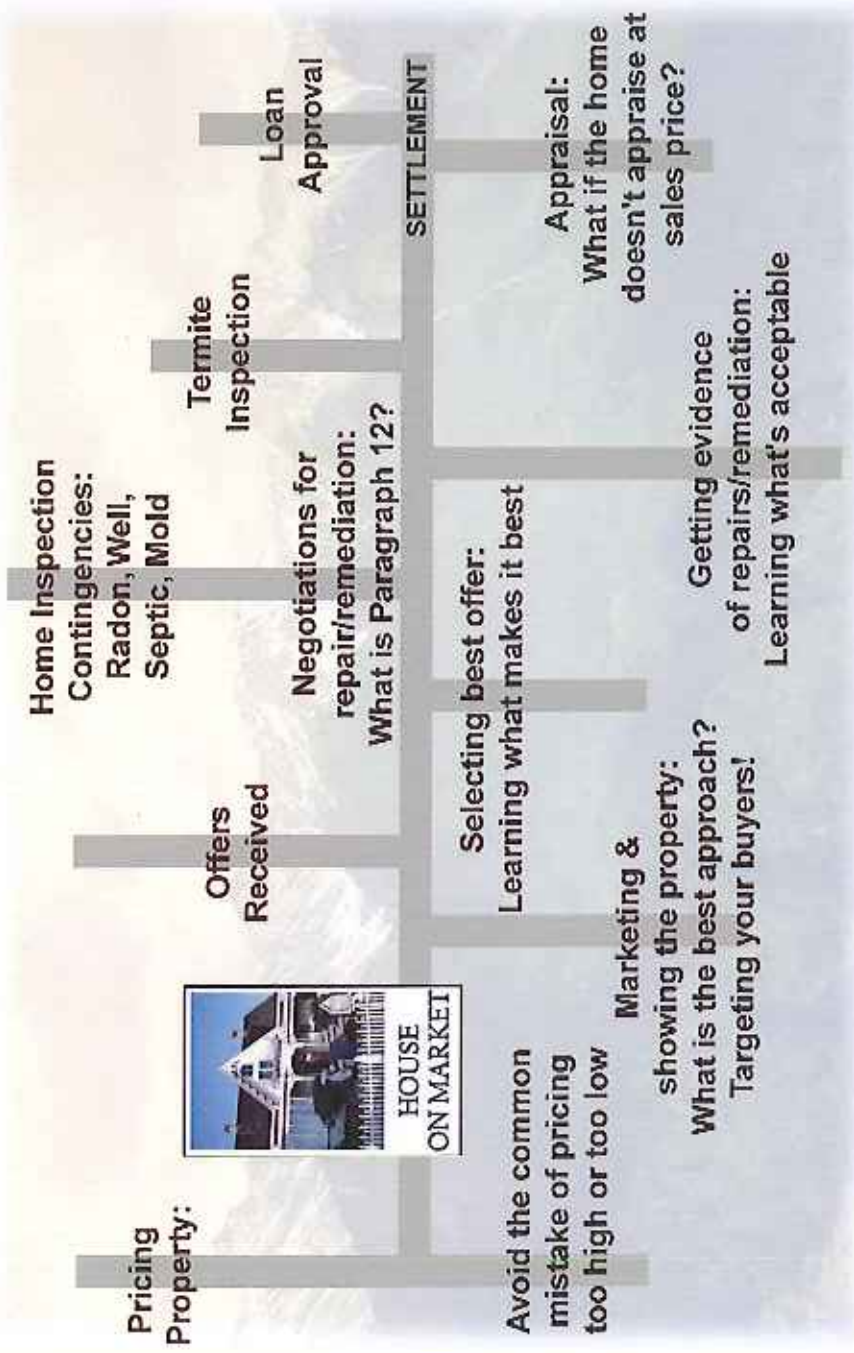
Unlike a real estate salesperson, a By Referral Only consultant is trained to devote 100% attention to serving you.

If you are genuinely pleased with the extra service and caring we provide, we rely on you to tell your family and friends about us so we can be of service to them too!

Picture The Process Of Selling A Home



62 Hands Will Touch The Contract Before Closing!



Full Color Brochure To Create 72% Retention Rate



6402 Fairbanks Lane Frederick

This home shows like a model and is on a prime lot! Gleaming hardwoods throughout main level. Updated kitchen with breakfast bar opens to family room with gas fireplace. French doors from kitchen opens to deck backing to trees - very private. Fully finished walk out lower level w/full bath and true bedroom. Huge master suite w/garden tub and beautiful scenic view. Upper level laundry.

www.jbreg.com/fr7352075

Jim Bass Group



Real Estate Teams, LLC



Call: 301-695-0000 | (o) 301-695-3020
GreatTimeToBuy.com



Our Marketing Works Wonders For You!




**Just Listed
For Sale
Frederick, MD**

For Property and Pricing Info - 24 Hours a Day
Call 1-800-357-7647 code 18203 for recorded message

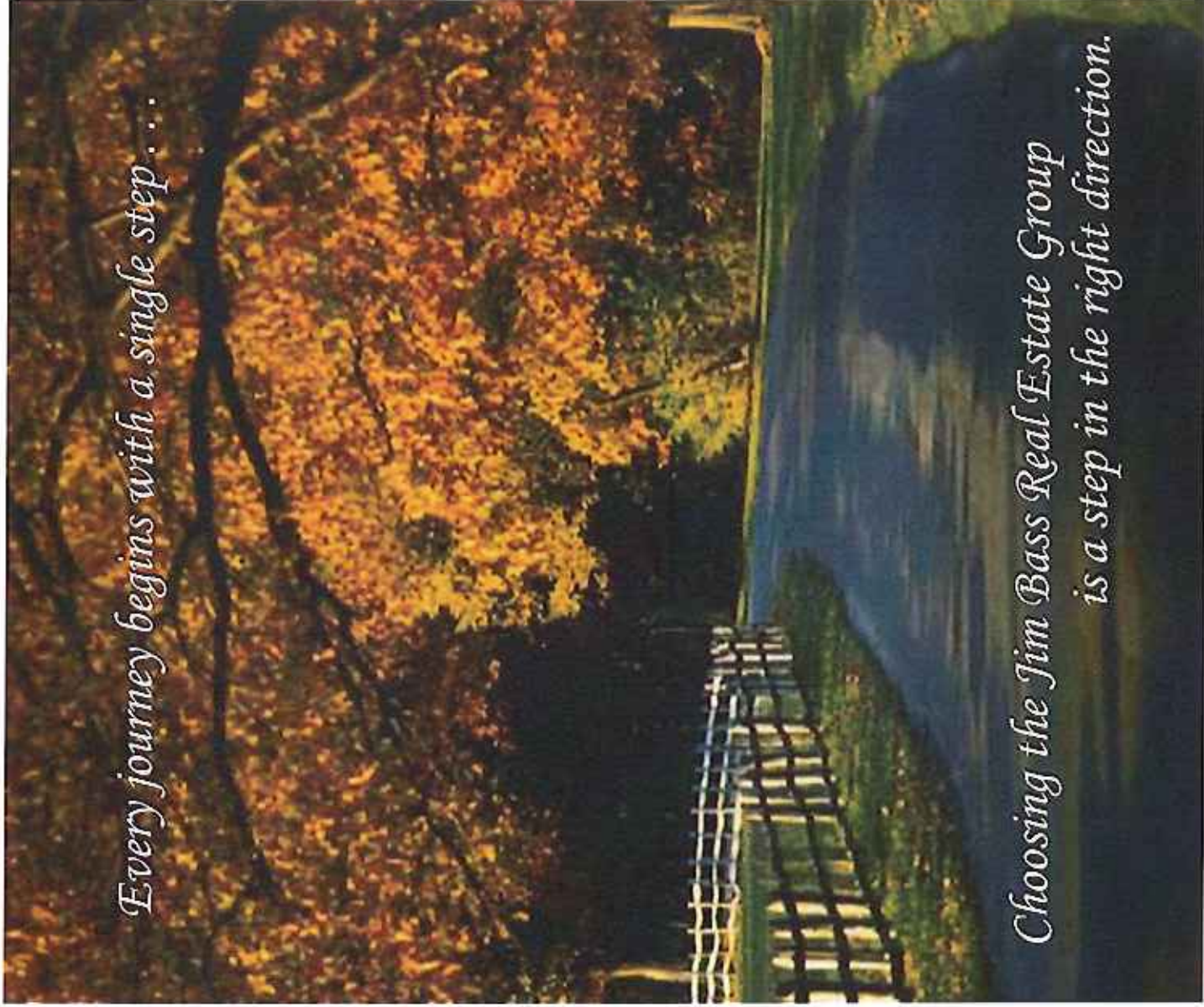
Our Marketing Works Wonders For You!

The Signs Of Success!



Take A Step In The Right Direction - Choose The Jim Bass Real Estate Group!

Every journey begins with a single step . . .



*Choosing the Jim Bass Real Estate Group
is a step in the right direction.*

Centralized Showing Service - The Only Way To Show!



Centralized Showing Service

Showing Appointment
Your Solution!

FRED

(866)891 • SHOW

The Only Way To Show!

CSS assists you and your REALTOR® in getting more showings for your home.

By potentially increasing the number of showings, a faster sale may result!



With a simple phone call, we can enter your home into a computerized system within minutes of obtaining your listing. This speed results in...

MORE SHOWINGS!



Agents all over the Maryland can schedule showings on all of our listings by calling one simple number (866•891•7469). This convenience results in...

MORE SHOWINGS!



By using our state of the art computer system, CSS' professional showing operators can schedule showings in one-tenth the time of most other real estate companies. Agents appreciate this efficiency and prefer showing our listings, resulting in...

MORE SHOWINGS!



CSS generates a complete record of everyone who has shown your home, making follow-ups easier. Thus, your agent is able to secure quicker feedback and more second appointments, resulting in...

MORE SHOWINGS!



CSS handles showings for many offices in the area and is the **only** one of it's kind. It can generate more showings for you, which could ultimately result in a...

FASTER SALE!!!

Scheduling Over 4.5 Million Showings a Year!

www.showings.com

The True Picture You Can Rely On!

The Unreliable Eye

Your House as seen by...



Your Lender



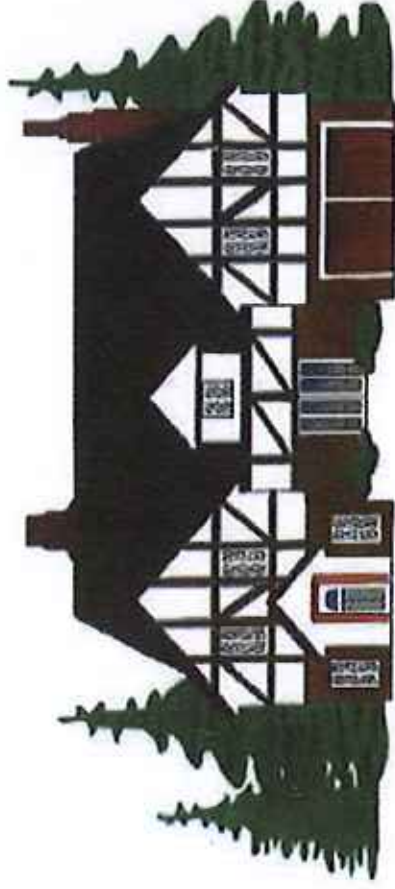
Yourself



Your Buyer



Your Appraiser



Your Tax Assessor

Let the Jim Bass Real Estate Group give you the true picture that you can rely on.

Homeseller's Checklist

To make our time together more effective, please have the following ready (if available) at time of our appointment:

- 2 Spare Keys*
- Covenants*
- Floor Plans*
- Plat or house location survey*
- Mortgage information, including name and address of lender and the number for each account*
- Any information you have on your average utility costs- electric/gas/water etc.*
- Any great pictures you have of your home with blooming landscape (especially in winter)*