**Pre-Listing Video by Kendra Cooke - Transcript**

Kendra Cooke: Hi. Thank you for taking your time to watch this video today. My name is Kendra Cooke with Cooke Realty Partners. I know you had many choices in selecting a real estate company, and I'm glad you choose us.

Kendra Cooke: We want to make you three promises going forward in our business relationship. Number one, we're going to provide you a team with 60 years accumulated experience. Number two, we're going to communicate with you weekly. Every week, we're going to give you an update on what's going on with your real estate transaction. Number three, we're going to help you prepare your home for it to sell at the highest price in the quickest amount of time.

Kendra Cooke: To provide that level of service, I need some help from you. Number one, I need a key. I need a key that works. Number two, in your real estate packet that we will deliver, there will be a property disclosure. I need you to take some time before our appointment and fill that out to the best of your ability. Number three, if you can locate your most recent pay-off statement for your home, that would be a lot of help for us in figuring out your net proceeds when we sell your home.

Kendra Cooke: Again, thank you for your time today of watching this video. We look forward to serving you. I can't wait to meet you soon.